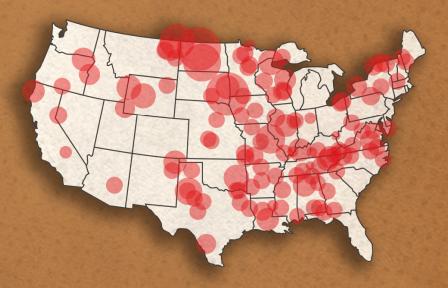


## Your Guide to a Market of Potential

# **ABOUT THE SHOW**

Why Pure American Country Radio Network Reaches Your Market

- 15<sup>th</sup> continuous year of production
- Pure American Country radio network includes
  - Pure American Country Radio Show
  - Pure American Country Radio Minute
- Covers 130 radio stations through ought the U.S.
- Cumulative listenership exceeds 3.2 million
- Social Media presence on Twitter, Facebook, Instagram, and SoundCloud.
  - Able to attract audiences inaccessible before



PAC Radio Network Station Broadcasting Radius

#### BILL CODY THE HOST

- Hall of Fame broadcaster
  - Career spanning 45 years
- Hosted WSM's morning show "Coffee, Country, & Cody", "American Saturday Night: Live from the Grand Ole Opry
- Nominations include a CMA, ACM, Grammy and Billboard awards
- Jovial nature allows for an intimate interview
  - Fast-paced and informative show that connects with listener
- First-class quality production
  - Recorded in Nashville, TN
  - Scripts drafted by music industry insiders
  - Also includes personal stories from Bill, experiences that connect Nashville with rural country audience
- Programs fill demand for "real country music"
- PAC radio network offers unique narrative while bridging gap between generations

#### BILL CODY - REACHING SUCCESS IN RURAL AMERICA

- Cody is known for his personality, making the show knowledgeable, personable, and entertaining
- Archival interviews are only available on our radio show or on our website, <u>pureamericancountry.com</u>
- Range of interviews from contemporary country stars to stars of real country music
- Pure American Country Radio Minute (60 seconds) is a Monday through Friday drive-time vignette
  - In its long format, it's a weekly two-hour show

## REACH SUCCESS IN RURAL AMERICA



#### Proven Radio Stations

- PAC's minimal commercials allows listener to stay focused rather than tune out for advertisements
- PAC's advertisements run adjacent to programming; keeps listener focused for your entire advertisement
  - Clarity of message causes increased response rates/greater advertising value
- PAC radio network's programs geared toward rural Americans and their want for professionally produced country music
- Show features top-flight talent and content presented in a fun, fastpaced manner
- PAC radio network has the highest retention rate for network affiliates
  - Represented by <u>syndication.net</u> (Chicago-based broadcast firm)
  - Station affiliates have over half a century of radio operation experience
  - Affiliates also live off success of their advertisers
  - Longevity of stations is directly correlated to success of their advertisers
- Our advertisers reap benefits of highly targeted, interested audience

## REACH SUCCESS IN RURAL AMERICA



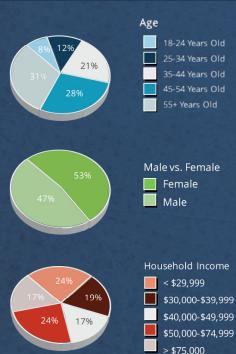
- PAC radio show prides itself with being multigenerational, broadcasting classic country music while informing listeners on the music they're enjoying
  - Classic country listeners learn about the influence classic country brings to today's hit country music
  - Contemporary country listeners learn about roots of country and its influence on today's country
- PAC invited both classic and contemporary country artists for interviews
  - Interviews dive deep into their musical influences, creates a personable connection between the artist & listener
- Show doesn't have a corporate, political, or religious agenda



Former Host Jim Ed Brown and Randy Travis after an interview

#### THE POWER OF RURAL RADIO





- PAC radio show's audience is nearly gender balanced
- Majority of listeners between age 35 and 59
- Average income and educational levels above average
- Average weekly listeners exceed 3.2 million (data from PAC radio network affiliates and U.S. Census data)
- For platinum and gold sponsors, additional reach via internet, paper-based catalogs, and magazine readership.

## THE POWER OF RURAL RADIO



Radio Keeps Rural Americans Informed

- PAC radio network delivers advertiser's products, goods, and services to a rural audience
  - Creates perfect outlet for reaching an isolated demographic with disposable income
- PAC network affiliates represent strong radio signal for a given geographic location
  - Due to nonexistent strong signals in those areas, listeners represent many age groups and socio-economic backgrounds
  - Listeners depend on rural stations for local weather, crop reports, local high school reports, church news, and more
- PAC's loyal and responsive audience make this program perfect for national offers

## PREMIUM SPONSORS PLATINUM AND GOLD LEVEL

#### **Broadcast Radio**

- Nationwide cumulative broadcast radio weekly listenership exceeding 3.2 million, on 130 broadcast radio stations across America
- Voice-over by Bill Cody
- Naming rights for programs, segments
- Advertisements on PAC Radio Network
  - 60 and 30 second slots available on the PAC Radio Show & PAC Radio Minute

#### DIGITAL ONLINE

 Web display ads on MovieAndMusicGreats.com
 Monthly page views exceed 400,000, plus monthly e-blast of 150,000



#### MAIL ORDER CATALOG

 Advertisements in Movie
 And Music Greats catalog a paper-based, mail order catalog
 Circulation approaching 4 million.





#### MAGAZINE

Full-page advertisements placed in Pure Country Magazine.
Pure Country Magazine is a paper-based, paid- subscription, magazine
Boasts readership of approximately 40,000.
Quarterly publication.



## ADVERTISING ON PAC RADIO NETWORK



- Sponsors of PAC are heard in a focused listening environment
- Show offers highly credible and focused advertising environment, proven to deliver results, give listeners a call to action
- Only 6 minutes of national advertising runs during each hour
- Commercials directly adjacent to program content, message never lost in the jumble
- Listeners are attentive and focused, PAC radio shows are informative and entertaining
  - Compelling content, scripted to capture attention of listeners from beginning to end
- Gold and Platinum sponsors receive benefits from ongoing impressions you'll receive from viewers of website, catalog, and magazine



# Reach this highly qualified and targeted audience today!

**Contact Rich Shockley at** 800-590-9624 email: rich@pureamericancountry.com

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